

National Aeronautics and
Space Administration
Goddard Space Flight Center
Greenbelt, MD 20771



June 5, 2003

Reply to Attn of: 423

TO: 210.Y/Procurement Manager, Mr. W. Hatchl

FROM: 423/EOSDIS Maintenance and Development Source
Evaluation Board Chairperson

SUBJECT: Significant Contribution of Mr. Cosimo Lucchese

The purpose of this memorandum is to acknowledge the significant contribution and sustained effort that Mr. Cosimo Lucchese put into the EOSDIS Maintenance and Development (EMD) procurement. As the Contracting Officer on this large \$500M acquisition of maintenance and development services for hardware and software systems that provide science data management for NASA's Earth Science Enterprise, Mr. Lucchese provided crucial support in a number of key areas:

- Development of Draft RFP
- Development of responses to the over 140 questions from the Draft RFP
- Development of the final RFP
- Planning and conduct of the 2-day pre-proposal conference
- Timely and effective response to questions from potential proposers
- Served as an SEB voting member

The procurement was complex and required constant interaction with Headquarters since the Source Selection Authority was the Code Y Associate Administrator. It was also Cosimo's first procurement of this size and scope. From Day 1, Cosimo was a team player. He understood the Federal Acquisition process and provided the team with important insight during the RFP development process. He displayed patience, resilience and the necessary professionalism when dealing with Headquarters personnel and the extra review and signature cycles that were required.

In particular, Cosimo's performance on the EMD SEB team was outstanding. During the sometimes difficult and lengthy process that is involved in evaluating proposals, Cosimo provided significant contributions that guided the team through the entire process. In several instances, his outspoken and adamant comments paused the team to rethink an issue from a different perspective. His persistence on key points was greatly appreciated and served to not only liven the discussion but also to improve the analysis and final team products.

He also shouldered an additional workload. Since several of the business team members were involved in Integrated Financial Management activities, Cosimo took the lead in developing a significant portion of the cost/price report. He worked tirelessly with the business team members to set standards, question data, review reports from DCAA, answer questions and generally guided their work to completion. Cosimo is a very talented and multi-skilled individual. His writing skills are excellent. His ability to quickly see trends and notice problems in the cost data was impressive. During the final phase of the evaluation process and under schedule duress, Cosimo worked many late evenings and several weekends to address all of the review comments, rework tables and make final presentation materials.

Cosimo's ability to focus, work with others, express key points, both orally and in writing, and commitment to performing his duties as a Contracting Officer were impressive. He was an important asset to the EMD SEB and his skills and his adherence to the principles in contracting are to be admired and valued at the GSFC.



Mary Ann Esfandiari

cc:

210/Mr. R. Brade

210.5/Mr. C. Lucchese

210.Y/Ms. H. Courtney